

GO TO THE SOURCE: THE SHEET METAL INDUSTRY OF NEW YORK

Since 1898, the Sheet Metal Industry of New York's contractors and craftsmen have played a vital role in the construction of New York's famous skyline. We've been a part of large industrial, commercial, institutional and residential projects from The Plaza Hotel restoration to the Statue of Liberty.

The Sheet Metal Industry of New York's contractors are committed to quality work. We invest in **multi-million dollar fabrication shops** and in our people to create **a highly skilled and productive workforce**. Apprentices attend our sophisticated educational facility to learn the sheet metal craft, which provides career opportunities to many New York residents. We are well-versed in the **latest technical knowledge** and provide comprehensive **safety training** for our workers to ensure that they exercise all measures to protect themselves and others.

We achieve quality utilizing our high standards on every assignment, ensuring that your building projects are completed in the most efficient and safe manner.

SHEET METAL INDUSTRY OF NEW YORK



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GO AIRSIDE DIRECT

QUALITY DESIGN SKILLED CRAFTSMANSHIP EXPERT INSTALLATION

PUT OUR HIGH STANDARDS TO WORK FOR YOU



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THE SHEET METAL INDUSTRY OF NEW YORK
WWW.SHEETMETALNY.COM

FROM DESIGN TO DELIVERY, WE SET THE STANDARD THE SHEET METAL INDUSTRY OF NEW YORK



AIRSIDE DIRECT: THE OPTIMAL SOLUTION FOR YOUR SHEET METAL NEEDS

To fulfill their sheet metal requirements, many of New York's largest general contractors and construction managers contract with the experts. Airside Direct brings together general contractors, construction managers and sheet metal contractors in a prime bidder relationship, allowing sheet metal contractors to work directly for the owner or owner's representative. This provides a key advantage often resulting in considerable savings. Working directly with a union sheet metal contractor ensures the highest standards and allows jobs and change orders to be completed at a lower cost, ultimately providing the general contractor greater flexibility and control.

ACHIEVE MAXIMUM RESULTS

The benefits of the Airside Direct contract include:

- Substantial Cost Saving
- Top Technical Expertise
- Greater Control and Immediate Response
- Innovative Solutions
- Strong, Long-Term Relationships

Please contact us for information about the Industry Incentive Program.

GO FROM DESIGN TO DELIVERY

Airside Direct means quality, self-managed projects. It links a general contractor with an experienced, hands-on sheet metal contractor who will get the job done right the first time. Going Airside Direct means that projects are sketched quickly, allowing drawings to be distributed rapidly to other trades to expedite the project schedule with zero work stoppages. As part of our commitment to quality, the Airside Direct contract includes all work a sheet metal contractor traditionally performs plus any unique project requirements.

Airside Direct guarantees the following are expertly completed:

- Sheet Metal Ductwork
- VAV and Air Outlets
- Duct Insulation
- Airside Testing and Balancing
- Dampers
- Fans Other than those Directly Associated with A/C Unit
- Functional Louvers Not Part of the Curtain Wall
- Fan Maintenance

TRUSTED BY LEADING CONSTRUCTION FIRMS

The practice of direct bidding with sheet metal contractors has been embraced by leading general contractors and construction managers. As air handling, distribution and energy conservation in buildings continues to replace traditional hydronic methods, sheet metal and air conditioning contractors are playing an increasing role in the completion of a construction project.

PROVEN SUCCESS IN ALL TYPES OF CONSTRUCTION PROJECTS

Airside Direct has been used on a diverse array of projects—public, private, residential and commercial—on new construction and renovation. When you go Airside Direct, you can count on us to meet specific project requirements and create the most efficient building systems.

Recent Airside Direct projects include:

- Goldman Sachs, base building project with Tishman Construction Corporation
- Avalon, a new private residential project with Bovis Lend Lease
- Moody's at 7 World Trade Center, an \$18 million, multi-floor new tenant construction project with StructureTone, Inc.
- Bellevue OCME Public Works, a \$7 million project with DASNY Construction
- Limited Brands, an office fit-out renovation with Lehr Construction Co. Inc.

DEDICATION TO QUALITY SERVICE

A direct contract relationship means working personally with the talented designers, estimators, mechanical coordinators and project managers in the union sheet metal industry. Airside Direct expedites the purchase of equipment. Our project managers use their experience and knowledge to give the most accurate information directly to the general contractor, and in turn, the owner.

The steps we take to complete a project include:

- Contract Review
- Pre-Planning
- Drafting
- Shop Fabrication
- Field Preparation
- Project Management and Control
- Project Completion
- Preparation for Future Jobs



GO DIRECT: CONTACT THE SHEET METAL INDUSTRY FOR YOUR NEXT PROJECT

Through the Airside Direct Program, our high standards of quality design, skilled craftsmanship and expert installation, from design to delivery, ensure the best result for your construction project.